



888 17th St. N.W., Ste. 1100
Washington, D.C. 20006
Ph: 202-775-8400
Fax: 202-857-0200
www.sebac.org

Via E-Mail

September 30, 2019

Charles Manger
Associate Administrator
GSA
Office of Small Business Utilization
1800 F ST NW
WASHINGTON, DC 20405-0001

Re: GSA OASIS On Ramp Solicitation

Dear Mr. Manger:

The members of the Small Environmental Business Action Coalition (www.SEBC.org) wish to introduce ourselves and express our concerns about an obvious change in support for Small Business participation in a solicitation circulated by the General Services Administration (GSA). The request for proposal (RFP) is for Unrestricted awards for the One Acquisition Solution for Integrated Services (OASIS) Open Season On-Ramp for Pools 1, 3 & 4. This is a Multiple Award (MA), Indefinite Delivery, Indefinite Quantity (IDIQ) Unrestricted opportunity under Solicitation Number GS00Q-13-DR-0001-P1P3P4.

The solicitation, originally released on July 11, 2019, had an entire section on Meeting or Exceeding Total Small Business Goals. The original solicitation (and two amendments that followed, dated July 29 and August 30) stated: *“Offerors will be rated more favorably if the project meets or exceeds “Total” small business percentage goals. “Total” small business includes all small business socio-economic groups combined. (b) Depending on the task order or contract’s terms and conditions, a project may have no Individual Subcontract Report (ISR) or Summary Subcontract Report (SSR) associated to it, or, have both an ISR and an SSR associated to it; or, only an SSR associated to it. If a customer-agency uses the Standard Form (SF) 294 in lieu of the ISR and the SF 295 in lieu of the SSR, that is acceptable.”*

For each project (five projects total) that showed a Large Business met or exceeded total Small Business goals, 200 points would be awarded. Large Businesses that demonstrated such support to Small Businesses would earn 1,000-points toward the total maximum score of 10,200 points available. This scoring criteria would hugely benefit companies that have a history of supporting Small Businesses and disadvantage those that did not.

The deadline to ask questions was on August 15, 2019, with no option of follow-up/additional questions. The answers were released on September 19, 2019. However, it was most surprising to see that the entire Meeting or Exceeding Total Small Business Goals category had been removed in the latest amendment. This amendment also included responses to questions. Any questions that were about this topic had one standard answer, i.e. “This subfactor has been removed from the solicitation in its entirety”, and no additional details. The spreadsheet with the scoring categories also removed the 1,000 points that would otherwise have been awarded for meeting or exceeding these goals. The points’ difference can be seen in Exhibits 1 and 2.

Exhibit 1. Point Values as of September 18, 2019

Element	Point Value	Number of Potential Occurrences (Projects)	Maximum Point Value
Relevant Experience	Varying	5 for each subcategory	4,000
A maximum past performance score between 4.75 to 5.00	600	5	3,000
Meets or Exceeds Total Small Business Goals on U.S. Federal government projects	200	5	1,000
Systems, Certifications, and Clearances	Varying	1	2,000
Total			10,000

Exhibit 2. Point Values as of September 19, 2019 (Amendment 3)

Element	Point Value	Number of Potential Occurrences (Projects)	Maximum Point Value
Relevant Experience	Varying	5 for each subcategory	4,000
A maximum past performance score between 4.75 to 5.00	600	5	3,000
Systems, Certifications, and Clearances	Varying	1	2,000
Total			9,000

The proposal submission date is October 10, 2019. The sudden elimination of the Meeting or Exceeding Total Small Business Goals clearly shows a sudden change in GSA’s support for Small Business at the 11th hour of the proposal development process. Companies that have met or exceeded Small Business contracting in the past are now disadvantaged against those companies that have not.

SEBAC requests that you engage with the GSA OASIS contracting office to recover the scoring advantage for those Large Businesses that can clearly demonstrate their support in contracting to Small Businesses. We are truly confused in this change in direction by the GSA without any indication as to why they are minimizing support to Small Businesses in this important solicitation.

Thank you for your time and in advance for your consideration of this request.

Sincerely,

A handwritten signature in black ink, appearing to read 'J. Dwyer', written in a cursive style.

John Dwyer
SEBAC President

cc: Alexandra Rouse, Oasis Program Manager, Program Executive, alexandra.rouse@gsa.gov
Michelle Warren, Oasis Contract Management, Contracting Operations Division, Acting
Director, donna.warren@gsa.gov
Samantha Davis, OASIS Unrestricted Contracting Office, samantha.davis@gsa.gov